



WELCOME Jose Otero!

Toleap Consulting AB was founded in Sweden in September 2016 by Andreas Kuoppa, Per Tägtström and Jan Kuoppa. Shortly after the start Roger Lidgren, Jan-Olof Sperle and Karl-Erik Olsson came aboard. Now we are very happy to welcome Mr. Jose Otero in Spain as a member of the Toleap Consulting Dream Team.

Jose Otero, cross-cultural sensitive creator of successful international business



Picture1: Jose Otero, joins Toleap Consulting in March 2017

Jose is an executive with more than 10 years of experience in sales especially within the automotive sector. He has held many positions related to both technique and sales, e.g. Sales Representative, Export Engineer, Key Account Manager and Sales Country Manager.

Jose has worked in multinational environments with many companies and projects. He has gained large experience from working in the automotive sector

market and has a proven track record of delivering; Account Growth and Stretching Sales Targets, achieving a profitable revenue against performance targets and technical background of the Automotive Sector.

- I am an excellent relationship builder and developer with cross- cultural sensitivity with the business environment, says Jose. I'd say I am really experienced in negotiations with the ability to manage multiple projects simultaneously and successfully.

- Managing complex international business development projects is a difficult and demanding challenge. Jose's achievements delivering top business results despite the very hard international competition makes us very proud. We welcome Jose to our Dream Team, says Jan Kuoppa, one of the founders of Toleap Consulting AB.

Jose is living in Madrid, Spain. He will focus in the Spanish market to start with, later he will of course work **with Toleap's** international education programs and our technical and commercial assignments.



Picture 2: Juan-Carlos Rivera, Karl-Erik Olsson, Jan Kuoppa, Roger Lidgren, Jan-Olof Sperle, Andreas Kuoppa and Per Tägtström are Jose's colleagues in the Toleap Dream Team.



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- FATComp - a design tool for fatigue loaded structures (*still under development*) www.fatcomp.se
- ManufacturingGuide.com (*still under development*) The “beta-version” is available on www.manufacturingguide.com.

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