



WELCOME Lennart Ringsjö!

Toleap Consulting AB was founded in Sweden in September 2016 by Andreas Kuoppa, Per Tägtström and Jan Kuoppa. Shortly after the start Roger Lidgren (USA), Jan-Olof Sperle (SE) and Karl-Erik Olsson (SE) came aboard. Juan-Carlos Rivera, Mexico, and Jose Otero, Spain, joined us early 2017. Now we welcome Lennart Ringsjö, Sweden, as the ninth member of the Toleap Consulting Dream Team.

Lennart Ringsjö, successful business developer with experience from different countries and cultures



Picture 1: Lennart Ringsjö, Toleap Consulting Member #009 April 2017

Lennart has worked within a large spectrum of assignments, such as specialist, production manager and top executive. He has roughly 35 years of experience from many positions in the industry. He knows about management, technique and sales and understands the people and cultures in many countries.

- I am results driven with focus on leadership and work with change, improvement and development, says Lennart. Living in different countries, meeting various cultures and working with local businesses is something that gives you real insight of the possibilities to and the challenges against developing successful international business.

- Jan-Olof, Karl-Erik, Per and I have had the honor working with Lennart also in the past. He is one of the most knowledgeable, efficient and skilled people I know. It's great to welcome our friend Lennart to our Dream Team, says Jan Kuoppa, one of the founders of Toleap Consulting AB.

Lennart will continue to work with product development and management assignments as well as with educations – the unique offer from Toleap Consulting. Lennart is living in Bjärred, Sweden.



Picture 2: #007 Juan-Carlos Rivera, #005 Karl-Erik Olsson, #008 Jose Otero, #001 Jan Kuoppa, #004 Roger Lidgren, #006 Jan-Olof Sperle, #003 Andreas Kuoppa and #002 Per Tägtström are Lennart's colleagues in the Toleap Dream Team.



Some initial thoughts

by Lennart Ringsjö



Some of my thoughts about how I worked and want to work, the guiding principles in my work are:

- Industrial development, experience and competence with respect to the company's total needs.
- Analysis, well “anchored” work plan, implementation, follow up.
- Results and reporting with short lead times.
- Remain, work with the issues and follow it up. No “quick fix” but long-term work. Success depends on that all parties agree on the objectives, expected results and activities prioritized by the customer.
- No unnecessary reports, preferably living results in practice.
- Priorities are the humans, materials and machines. The whole is important. Leadership skills, good ability in developing the organization and to get people to exceed themselves through coaching and good communication.

I have a long production experience in different environments and companies, which enables me to maintain safety and get the trust from people when implementing the changes. My expertise from steel to finished products in different companies with different products and in different cultures is a great asset for securing a good result.



The total global working experience and our contact net within Toleap Consulting is awesome.

We are all excellent problem solvers and solution oriented with a “down to earth” practical approach with also theoretical knowledge. Results in each step drives the total improvement.

We have an almost unique knowledge of working with strategy, tactics and new ideas for future sustainable solutions based on our customers and their company’s needs.

I think that work with change and improvement must never be a “one man show”, it requires true involved from all to get the long-term best results.

It is an honour for me to contribute to the Toleap teamwork. I think my skills fit very well into this concept and that we together can deliver true and top results for our customers.



Toleap's flowers

Toleap's flower is the Tulip.



Does it relate to our business?

- Not necessarily, if you want you can just say "it's just a beautiful flower".
- Another idea is e.g, a farfetched thread to the "tulip mania" during the Dutch Golden Age, related to market and business reactions, see https://en.wikipedia.org/wiki/Tulip_mania
- Tulips have a great variation as we try to have in our offer.
- Tulips are beautiful as the Dream Team is!

Why the orchid then?



The simple answer is that this orchid is the flower we found and then used when we had the opening ceremony of Toleap Consulting in summer 2016 (July 21).

Toleap Consulting has two flowers at least.

Our logotype



Is it a Tulip? That is up to you to decide.
We like it and we will keep it.
That's it for now.



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Our extended offer

Training Programs

- Steel Pro Basics
- The Customer Offer, technical and commercial
- Consultative Sales
- Design in Steel
- Presentation Technique and Communication Tools
- Customized Training Platforms and Programs

Services

- Market Development and Research
- Design and Material Selection
- Production Processes
- Technical Documentation
- Training Concepts and Platforms Development
- IT, Webpages and Programming

Tools

- FATComp - a design tool for fatigue loaded structures (*still under development*) www.fatcomp.se
- ManufacturingGuide.com (*still under development*) The “beta-version” is available on www.manufacturingguide.com.

Read a lot more of our offer on our websites:

English: www.toleap.se/en

Swedish: www.toleap.se