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# WELCOME Karl-Erik Olsson and Jan-Olof Sperle!

Toleap Consulting AB was founded 2016 in Sweden by Per Tägtström, Jan Kuoppa and Andreas Kuoppa. In October 2016 we welcomed our new partner in Americas Mr. Roger Lidgren.

Now we are honoured to be able to welcome Karl-Erik Olsson and Professor Jan-Olof Sperle as partners.

## Karl-Erik Olsson, customer's business in focus



Karl-Erik has a very long experience from different industrial positions, especially within the Swedish Steel Industry and international business. He has worked with manufacturing, material and product development, technical and commercial customer service, Managing Director for a manufacturing company, product manager, salesman, business development and sales management.

Karl-Erik intention is to work many more years because he is still eager and interested in both technique and business. Karl-Erik says that "to join Toleap Consulting AB a new opportunity and it is my pleasure to and work together with definitely some of the most competent and professionally skilled people I ever met.

In China he is known to his many friends as "the gentle, nice and wise man from the north".

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More information on: www.keols.se

# Jan-Olof Sperle, professor, researcher, strategic partner



After a long career in development and marketing organisations, Jan-Olof worked as a development director and in the management during the last years, as the responsible for the development of products, business and strategies.

Jan-Olof was an adjunct professor in lightweight construction at the Royal Institute of Technology (KTH) and the University of Uppsala. He has been engaged in boards of directors, such as the Swedish Institute for Metals Research, the Swedish Welding Commission, the Teknikdalen Foundation, the Foundation for the Industrial Development Centre in Dalarna, the Research School of the University of Dalarna, SSAB HardTech, Cogent Power and Bangalore AB. Furthermore, he is a member of the Swedish Academy of Engineering Sciences, IVA.



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Jan-Olof has many years' experience as a development director with responsibility for the development of products, strategies and business, furthermore as a technical expert, a professor and a researcher. He is CEO of his own company Sperle Consulting AB. However, within Toleap Consulting AB, Jan-Olof is especially focusing on the fatigue design engineering software FATcomp that we still are developing and plan to release the alpha-version in the near future.

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More information on: www.sperle.se

## Roger, Per, Jan and Andreas

Read more about us in the first and second issue of "in good spirit" www.toleap.se/nyhetsbrev/newsletter\_se\_p\_2016.pdf
www.toleap.se/nyhetsbrev/newsletter\_oc\_t\_2016.pdf



## **Contact information**

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- Technical and Commercial Know-how

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## Toleap Consulting AB - the dream team!

All together, we have above 200 years of experience of design, production, choice of materials, sales, market development, research, learning and management! We have great knowledge and skills in engineering, management, marketing and sales, international market development, production technology, material knowledge, design of industrial products, fatigue issues, IT-tools and competence development.

Apart from the industrial projects and market development activities we have run and participated in, we have a long experience of running international technology and sales trainings. Thanks to our large network, we cooperate with people globally. Therefore, we can offer the very specific competence and expertise needed for each training platform.



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On top of our unique technical and sales training programs Toleap Consulting AB offer you a wide set of services. We know the requirements of the market place and are able to work with top executive professional management assignments.

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### Our extended offer

We can now also offer you a new program "Steel Pro Basics". We have also added "Market Development and Research" and "Production Processes" to our list of services.

### **Training Programs**

- Steel Pro Basics
- The Customer Offer, technical and commercial
- Consultative Sales
- Design in Steel
- Presentation Technique and Communication Tools
- Customized Training Platforms and Programs

#### <u>Services</u>

- Market Development and Research
- Design and Material Selection
- Production Processes
- Technical Documentation
- Training Concepts and Platforms Development
- IT, Webpages and Programming

#### Tools

 FATComp - a design tool for fatigue loaded structures (still under development)

Read a lot more of our offer on our websites:

English: <a href="www.toleap.se/en">www.toleap.se/en</a> Swedish: <a href="www.toleap.se">www.toleap.se</a>